

Lower Middle Tennessee Cattle Association

# VIDEO BOARD SALE

**Friday, January 5, 2024  
9 a.m. CST**

**UPI — Columbia**

1231 Industrial Park Rd., Columbia, TN

View the catalog  
at [uproducers.com](http://uproducers.com)



Bid online  
at [lmauctions.com](http://lmauctions.com)



Sale management provided by:

United  
**Producers, Inc.**





**WELCOME TO THE  
LOWER MIDDLE TENNESSEE CATTLE ASSOCIATION  
*VIDEO BOARD SALE***

January 5, 2024

THIS OFFERING INCLUDES:

1102 STEERS  
656 HEIFERS

**1758 TOTAL HEAD OFFERED**

**\*\*\* AUCTIONEER \*\*\*:**

**Jacob Massey**

**Petersburg, TN**

Sale starts at **9 AM CST** at the **Columbia Livestock Center:**  
1231 Industrial Park Road Columbia, TN

Please contact the office at (931) 223-8323 prior to the sale to reserve your line.

***SALE BROADCAST LIVE AT [www.lmaauctions.com](http://www.lmaauctions.com)***

For more information contact:

Dennis Wentzel  
President, LMTCA

Richard Brown  
UPI  
(931) 239-9785 (*cell*)

Frank Poling  
UPI  
(931) 212-9962 (*cell*)





LOWER MIDDLE TENNESSEE CATTLE ASSOCIATION  
VIDEO BOARD SALE

Management: United Producers, Inc.

**TERMS AND CONDITIONS**

**GENERAL**

1. By Participating in the auction, buyers and sellers expressly agree to adhere to the Terms and Conditions set forth herein and to the provisions set forth in the Video Cattle Marketing Contract.
2. Terms and Conditions of the sale are printed in sale catalog; however, announcements from the auction block take precedence over printed material.
3. All buyers and sellers who are not present at auction but who participate in the auction by any means shall be deemed to have authorized United Producers, Inc. to sign the Video Cattle Marketing Contract on their behalf.
4. Cattle are graded and identified as to breed, muscle score, frame size and flesh.
5. Cattle are available for viewing the week of the sale. Buyers wanting to see any lots should call United Producers, Inc. to schedule.

**PRICE SLIDE**

Based on advice from USDA Market News Service and/or U.T. Extension, the recommended price slide will be listed on each lot sold. Every effort has been made to give our best estimate on all weights.

Unless otherwise stated in individual lot sale conditions, Cattle 50 pounds or less over base weight will slide heavy side only at listed price slide.

Cattle will have a 50 lbs. weight stop unless otherwise noted.

**WEIGHTS AND WEIGHING INFO**

1. All weights given are best estimates as determined by United Producers, Inc. personnel, and consignor. Every effort has been made to be accurate; however, **no guarantee is offered on the estimated weight or range.**
2. **A 36 HOUR NOTICE IS REQUIRED FROM BUYER TO UNITED PRODUCERS, INC. TO LOAD CATTLE.** Cattle will be delivered per weighing conditions described in the catalog for each lot. Sellers will deliver all cattle consigned unless prevented from doing so by reasons beyond their control.
3. Unless otherwise stated or negotiated, Cattle must be picked up within 10 days of the sale date. Sundays are not available for delivery. All scheduled weighings are to be arranged through United Producers, Inc. with proper notice.
4. Cattle will be weighed and loaded by United Producers, Inc. employees or representatives. United Producers, Inc. will cut out any blemished or unmerchantable cattle with agreement of buyer and seller. Cattle will be weighed when all consigned cattle are at the scales or per catalog write-up if different.

**OPEN HEIFERS**

Unless otherwise provided in writing, heifers sold **are not** guaranteed open.

**PREGNANCY CHECKING OF HEIFERS**

Sellers may, at their discretion, allow a buyer to have the heifers they are purchasing pregnancy checked. If heifers are pregnancy checked, they must be checked at the Seller's Farm or at one of UPI's shipment facilities. Otherwise, buyer accepts heifers "as is".

**NO SALES**

Seller reserves the right to reject bids. In the event of a "NO SALE," the last bidder will be paid \$1.00 (one dollar) per head by the marketing agency, and the seller will be charged a fee of \$3.00 (three dollars) per head.

## **BINDER FEE**

United Producers, Inc. retains the authority to charge the buyer a binder fee of up to \$50.00 per head for each lot bought and to apply toward purchase of said lot, due upon request by United Producers, Inc. Buyers present at sale may pay this fee at the close of sale. Others may pay this fee within 3 days of the applicable sale date. A failure to pay the required binder fee will be considered a default.

## **SETTLEMENT**

All sales are due and payable immediately upon weighing of livestock and receipt of invoice. It is further expressly intended, understood, and agreed that this is a cash transaction.

## **TITLE AND LIABILITY**

1. Title and ownership of the cattle do not transfer to buyer, notwithstanding delivery or possession, until the purchase price is paid in full and all funds are collected.
2. Liability for loss of the cattle transfers to buyer at the time cattle are weighed or loaded onto truck whichever occurs first.

## **WARRANTIES**

The parties expressly agree that there are no warranties express or implied on any cattle listed or sold. All cattle are sold "as is."

## **DEFAULT**

In case of failure to perform any term or condition in the agreement by either buyer or seller, the defaulting party shall be liable for actual and incidental damages as permitted by law, plus court costs and reasonable attorney fees, as well as any other available relief. Default in payment shall include: 1.) Failure to receive full and final payment; 2.) Default of instrument given in payment; 3.) Death, bankruptcy or insolvency of buyer. Upon default, United Producers, Inc., with or without notice, may impose all rights afforded by law. The laws of the State of Tennessee shall govern.

## **FLESH SCORES**

1	Thin -	4	Medium -	7	Fleshy -
2	Thin	5	Medium	8	Fleshy
3	Thin +	6	Medium +	9	Fleshy +

## **COMMISSION & BEEF CHECKOFF**

Seller's Commission and Marketing fees are established by Lower Middle Tennessee Cattle Association in conjunction with United Producers, Inc. and will be charged on each lot. Additionally, \$1.00 per head will be deducted from seller for National Beef Checkoff and \$.50 per head for Tennessee State Beef Checkoff. (TN Beef Checkoff is a volunteer checkoff. All markets are required by law to deduct. A refund option is available through the Tennessee Department of Agriculture.)

## **INSURANCE**

Livestock Insurance on all sold livestock will be deducted from seller's proceeds at an established rate by the carrier to cover accidental death or injury at time of weigh up and load out.

## **ANIMAL DISEASE TRACEABILITY LAWS**

Beginning January 1, 2015, all livestock moved out of the state of origin must be accompanied by a Certificate of Health Inspection from an accredited veterinarian. It shall be the **Buyer's responsibility** to furnish necessary information at least 3 days prior to weigh up in order to obtain a certificate from the Seller. It shall then be the **Seller's responsibility** to provide the certificate or the information necessary to secure a certificate from the veterinarian.

# UPI VIDEO SALE REPRESENTATIVES

*Please contact one of our representatives for assistance.*

➤ GENERAL OFFICE	931-223-8323
➤ FRANK POLING	931-212-9962
➤ RICHARD BROWN	931-239-9785
➤ JIMMY JENNINGS	931-993-6817
➤ JOSH WOODWARD	931-703-9090
➤ BRIAN LOVELL	502-381-7984
➤ JONATHAN TREW	423-584-9976
➤ JJ GROCE	931-703-6944



**Sale Management provided by:**



**January 5, 2024**

<b>LOT#</b>	<b>SELLER</b>	<b>HEAD</b>	<b>AVG WT</b>	
24-001	Heavenly Hollow Farm	64	750	Steers
24-002	Fate Hollow Farms	41	750	Steers
24-003	Davhil Farm	65	800	Steers
24-004	Rob & Erin Marks	59	800	Steers
24-005	Roger Upton	66	825	Steers
24-006	Phillip Reed	60	850	Steers
24-007	Hexx Cattle Co	59	850	Steers
24-008	David Denton	65	850	Steers
24-009	Davhil Farm	65	850	Steers
24-010	Dennis Wentzel	40+/-	875	Steers
24-011	Joseph Daniel	66	900	Steers
24-012	Ward Pack	58	900	Steers
24-013	Ray Farms	54	910	Steers
24-014	Ray Farms	68	940	Steers
24-015	Ray Farms	70	960	Steers
24-016	Colton Sanders	130	960	Steers
24-017	Ray Farms	72	980	Steers

Sale Management provided by:



January 5, 2024

LOT#	SELLER	HEAD	AVG WT	
24-018	Fate Hollow Farms	35	725	Heifers
24-019	Heritage Livestock	135	735	Heifers
24-020	Heritage Livestock	135	735	Heifers
24-021	Heavenly Hollow Farm	62	740	Heifers
24-022	Hexx Cattle Co	130	775	Heifers
24-023	West Farms	65	835	Heifers
24-024	Ingrum Farms	62	850	Heifers
24-025	Dennis Wentzel	32+/-	850	Heifers







**Lot 24-001**

**OWNER:** Heavenly Hollow Farm  
McEwen TN

**BQA #:**  
**# HEAD:** 64 Steers  
**EST. AVG. WEIGHT:** 750  
**EST. WEIGHT RANGE:** 675-850  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 51 Black & BB, 3 Red, 9 Char X, 1 Hereford  
 (Including 1 skunk tail)

Weaned 60+ days. Home Raised by Angus, Hereford, or Sim-Angus bulls.

1 with 4" tipped horns.

**MANAGEMENT:**  
 Cattle are on pasture and 35# per head per day of a Silage based TMR plus Co-op Pro-Lix liquid protein.

2 shots each in neck—Caliber 7

1 shot each in neck—Pyramid 5 + Presponse SQ,  
 Pyramid 5, Pinkeye

Dewormed with Eprinex and Dectomax. Implanted with Ralgro.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Weighed at Heavenly Hollow Farm's scales on the ground with a 2% shrink.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Available January 9th—15th**

**UPI REPRESENTATIVE:** Josh Woodward

**SLIDE: Up Only: 8 Cents**



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-002**

**OWNER:** Fate Hollow Farms  
Lewisburg TN

**BQA #:**  
**# HEAD:** 41 Steers  
**EST. AVG. WEIGHT:** 750  
**EST. WEIGHT RANGE:** 650-850  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 34 Black & BB, 5 Red, 2 Hereford  
 (Option on 2 600# steers)

Weaned 120+ days. Home Raised by Angus or Hereford bulls.

1 head with pop-eye.

**MANAGEMENT:**  
 Cattle are on pasture and free choice hay 7# per head twice per day of a 14% Commodity blend feed plus Purina Wind & Rain mineral.

2 shots each in neck—Triangle 10 HB, BarVac 7 CD/T

Dewormed with Noromectin Injectable and Eprinex Pour-On.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 30 miles to UPI Columbia Livestock Center and weighed on the ground straight.

**Available January 9th—12th**

**UPI REPRESENTATIVE:** Josh Woodward

**SLIDE: Up Only: 8 Cents**



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

## Lot 24-003

**OWNER:** Davhil Farm  
Shelbyville TN

**BQA #:** TN #5062

**# HEAD:** 65 Steers

**EST. AVG. WEIGHT:** 800

**EST. WEIGHT RANGE:** 750-850

**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2

**FLESH #:** 5

**DESCRIPTION:**  
59 Black & BB, 6 Char X

*Cattle put together in September 2023.*

### MANAGEMENT:

Cattle are on hay plus 25# per head per day of a TMR of corn silage, 3# shelled corn, and 1.5# of 53% Beef Concentrate with free choice Co-op mineral with Rumensin.

2 shots each in neck—Express 5 HS, Covexin 8

Dewormed with Eprinex Pour On. No implants.

### CONDITIONS:

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Cattle will be hauled 6 miles to Gilmore Livestock by 9:00 AM and weighed on the ground with a 1% shrink.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

Available January 8th—12th

**UPI REPRESENTATIVE:** Richard Brown

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

## Lot 24-004

**OWNER:** Rob & Erin Marks  
Fayetteville TN



**BQA #:** TN #20932

**# HEAD:** 59 Steers

**EST. AVG. WEIGHT:** 800

**EST. WEIGHT RANGE:** 700-900

**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2

**FLESH #:** 5 few 4

**DESCRIPTION:**  
100% Black & BB

*Cattle were put together as 3 wts in March/April of 2023.*  
30% Home Raised by Angus bulls.

**PI NEGATIVE**

### MANAGEMENT:

Cattle are on pasture and hay plus 10# per head per day of 14% Co-op pelleted feed and Co-op #678 Supreme mineral.



2 shots each in neck—Express HM

1 shot each in neck—Alpha 7 MB-1, Presponse HM

Dewormed with Eprinex. No implants. Castrated.

### CONDITIONS:

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 15 miles to UPI Fayetteville Livestock Center and weighed on the ground with a 1% shrink.

**TAKE ALL**

Available January 6th—15th

Cannot weigh on Tuesdays

**UPI REPRESENTATIVE:** Jimmy Jennings

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-005**

**OWNER:** Roger Upton  
Cornersville TN

**BQA #:**  
**# HEAD:** 66 Steers  
**EST. AVG. WEIGHT:** 825  
**EST. WEIGHT RANGE:** 775-875  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 49 Black & BB, 8 Red & RB, 9 Char X

*Cattle put together 90+ days.*

**MANAGEMENT:**  
 Cattle are on pasture and hay plus 20# per head per day of a Commodity mix TMR.

2 shots each in neck—Pyramid 5, 7-way Blackleg

1 shot each in neck—Multimin 90

Dewormed with Safeguard and Cydectin. Implanted with Revalor-G. Castrated with knife.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Buyers truck get tare wt by 7:00 AM and travel 4 miles to farm, load and haul to Pilot TS, I-65, Exit 22 and weigh on truck with a 2% shrink.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

Available January 6th—15th

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-006**

**OWNER:** Phillip Reed  
Milton TN

**BQA #:**  
**# HEAD:** 60 Steers  
**EST. AVG. WEIGHT:** 850  
**EST. WEIGHT RANGE:** 800-900  
**USDA GRADES:** 95% L-1 & M-1 5% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 100% Black & BB

*Cattle put together in April 2023.*

1 head with 1 eye. Few with Pinkeye scars.

**MANAGEMENT:**  
 Cattle are on pasture and 5# per head per day of 12% Co-op feed with mineral.

1 shot each in neck—Virashield 5, Blackleg  
 (Cattle had already been given a round prior to arrival)

Dewormed with Safeguard. No implants.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 20 miles to Alexandria Stockyard by 8:30 AM and weighed on the ground with a 1% shrink.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

Available January 6th—15th

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-007**

**OWNER:** Hexx Cattle Co  
Three Forks KY

**BQA #:**  
**# HEAD:** 59 Steers  
**EST. AVG. WEIGHT:** 850  
**EST. WEIGHT RANGE:** 800-900  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 100% Black & BB  
 5% show ½ ear or less

**PI NEGATIVE**

**MANAGEMENT:**  
 Cattle are on pasture plus 18# per head per day of TMR.

1 shot each in neck—Vision 7, Titanium 3, Nuplura PH

Dewormed with Cydectin. Implanted with Component TE-G.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Weighed at Three Forks Farm scales on the ground with a 2% shrink.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Available January 15th – 19th—Seller's Option**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-008**

**OWNER:** David Denton  
Belvidere TN

**BQA #:**  
**# HEAD:** 65 Steers  
**EST. AVG. WEIGHT:** 850  
**EST. WEIGHT RANGE:** 800-900  
**USDA GRADES:** 95% L-1 & M-1 5% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 52 Black & BB, 8 Red, 5 Char X

*Cattle put together 90+ days.*

**MANAGEMENT:**  
 Cattle are on 27# per head per day of a TMR including distillers grains, cottonseed, corn, and corn silage plus Gro-Tec mineral with Rumensin.

2 shots each in neck—Calvary 9, Pyramid 5 + Presponse

Dewormed with Noromectin Injectable. No implants.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 25 miles to UPI Fayetteville Livestock Center by 8:00 AM and weighed on the ground with a 2% shrink.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Available January 8th—12th**

**Cannot weigh on Tuesdays**

**UPI REPRESENTATIVE:** Josh Woodward

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-009**

**OWNER:** Davhil Farm  
Shelbyville TN

**BQA #:** TN #5062

**# HEAD:** 65 Steers

**EST. AVG. WEIGHT:** 850

**EST. WEIGHT RANGE:** 800-950

**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2

**FLESH #:** 5

**DESCRIPTION:**  
60 Black & BB, 1 RB, 4 Char X

*Cattle put together in September 2023.*

**MANAGEMENT:**  
Cattle are on hay plus 25# per head per day of a TMR of corn silage, 3# shelled corn, and 1.5# of 53% Beef Concentrate with free choice Co-op mineral with Rumensin.

**2 shots each in neck**—Express 5 HS, Covexin 8

Dewormed with Eprinex Pour On. No implants.

**CONDITIONS:**  
Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Cattle will be hauled 6 miles to Gilmore Livestock by 9:00 AM and weighed on the ground with a **1% shrink**.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Available January 8th—12th**

**MUST LOAD BEFORE LOT 24-003**

**UPI REPRESENTATIVE:** Richard Brown

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-010**

**OWNER:** Dennis Wentzel  
Cornersville TN

**BQA #:** TN #13285

**# HEAD:** 40+/- Steers

**EST. AVG. WEIGHT:** 875

**EST. WEIGHT RANGE:** 750-975

**USDA GRADES:** 85% L-1 & M-1 15% L-2 & M-2

**FLESH #:** 5 few 6

**DESCRIPTION:**  
50% Black & BB, 50% Red & Char X

Weaned July 2023. **Home Raised by Angus or Charolais bulls.**

**MANAGEMENT:**  
Cattle are on pasture plus 14# per head per day of 14% Ogle feed with mineral.

**2 shots each in neck**—Triangle 5, Pinkeye

**1 shot each in neck**—Alpha 7 MB-1, Multimin 90

Dewormed with Cydectin. No implants.

**CONDITIONS:**  
Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 30 miles to UPI Columbia Livestock Center by 9:00 AM and weighed on the ground straight.

**TAKE ALL**

**Cannot weigh on Wednesdays or Monday, January 8th**

**MUST GO SAME DAY AS LOT 24-025**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-011**

**OWNER:** Joseph Daniel  
Cypress Inn TN

**BQA #:** TN Certified

**# HEAD:** 66 Steers

**EST. AVG. WEIGHT:** 900

**EST. WEIGHT RANGE:** 850-950

**USDA GRADES:** 95% L-1 & M-1 5% L-2 & M-2

**FLESH #:** 5

**DESCRIPTION:**

100% Black & BB  
2 head with 1/8 ear

*Cattle were put together in August 2023.*

**PI NEGATIVE**

**MANAGEMENT:**

Cattle are on pasture and hay plus 14# per head per day of ground hay, distillers' grain, and soyhull pellets and all-purpose mineral with Bovatec.

2 shots each in neck—Ultrabac 7

1 shot each in neck— Bovishield Gold, Bovishield One Shot

**zoetis**

Dewormed with Longrange. No Implants.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Cattle will be weighed at Gary Daniel's farm on the ground with a 2% shrink.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Available January 6th—15th**

**Cannot weigh on Tuesdays**

**UPI REPRESENTATIVE:** Jimmy Jennings

**SLIDE: Up Only:** 6 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-012**

**OWNER:** Ward Pack  
Woodbury TN

**BQA #:**

**# HEAD:** 58 Steers

**EST. AVG. WEIGHT:** 900

**EST. WEIGHT RANGE:** 850-950

**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2

**FLESH #:** 5

**DESCRIPTION:**

49 Black & BB, 1 RB, 8 Char X

*Cattle put together as 6 wts.*

**MANAGEMENT:**

Cattle are on pasture plus 10# per head per day of Commodity mix feed with mineral.

1 shot each in neck—Bovishield Gold 5, Covexin 8

Dewormed with Cydectin. Castrated. Implanted with Component TE-G.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Buyers truck get tare wt by 7:00 AM and travel 35 miles to farm, load and haul to Love's TS, I-24, Exit 89 and weigh on truck with a 2% shrink.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Available January 6th—15th**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 6 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-013**

**OWNER:** Ray Farms  
Tullahoma TN

**BQA #:** TN #1715

**# HEAD:** 54 Steers

**EST. AVG. WEIGHT:** 910

**EST. WEIGHT RANGE:** 850-950

**USDA GRADES:** 95% L-1 & M-1 5% L-2 & M-2

**FLESH #:** 5 & 6

**DESCRIPTION:**  
100% Black & BB

**PI NEGATIVE****MANAGEMENT:**

Cattle are on pasture and hay plus wet stillage and 3# per head per day of Co-op pellets stillage booster with ProSolution mineral with Rumensin.

1 shot each in neck—Pyramid 5+Presponse, Pyramid 5, Bar Vac 7

Boehringer  
Ingelheim

Dewormed and deloused with Eprinex. Implanted with Component TE-G. Castrated with knife.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Buyers truck get tare wt by 7:00 AM and travel 30 miles to farm, load and haul to Jack Daniels Distillery and weigh on truck with a 2% shrink. Cattle can be weighed at Exit 114, Truck Plaza in Manchester with no split weighing.

**TAKE 48,000-50,000# LOAD OFF HEAVY END****Truck must weigh on a 70' scale - NO SPLIT WEIGHING****Available January 16th—19th****UPI REPRESENTATIVE:** Frank Poling**SLIDE: Up Only:** 6 Cents**PRICE/CWT:** \_\_\_\_\_**BUYER:** \_\_\_\_\_**Lot 24-014**

**OWNER:** Ray Farms  
Tullahoma TN

**BQA #:** TN #1715

**# HEAD:** 68 Steers

**EST. AVG. WEIGHT:** 940

**EST. WEIGHT RANGE:** 850-975

**USDA GRADES:** 95% L-1 & M-1 5% L-2 & M-2

**FLESH #:** 5 & 6

**DESCRIPTION:**  
58 Black, 3 Red, 5 Char X

**PI NEGATIVE****MANAGEMENT:**

Cattle are on pasture and hay plus wet stillage and 3# per head per day of Co-op pellets stillage booster with ProSolution mineral with Rumensin.

1 shot each in neck—Pyramid 5+Presponse, Pyramid 5, Bar Vac 7

Boehringer  
Ingelheim

Dewormed and deloused with Eprinex. Implanted with Component TE-G. Castrated with knife.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Buyers truck get tare wt by 7:00 AM and travel 30 miles to farm, load and haul to Jack Daniels Distillery and weigh on truck with a 2% shrink. Cattle can be weighed at Exit 114, Truck Plaza in Manchester with no split weighing.

**TAKE 48,000-50,000# LOAD OFF HEAVY END****Truck must weigh on a 70' scale - NO SPLIT WEIGHING****Available January 8th—12th****UPI REPRESENTATIVE:** Frank Poling**SLIDE: Up Only:** 6 Cents**PRICE/CWT:** \_\_\_\_\_**BUYER:** \_\_\_\_\_

**Lot 24-015**

**OWNER:** Ray Farms  
Tullahoma TN

**BQA #:** TN #1715

**# HEAD:** 70 Steers

**EST. AVG. WEIGHT:** 960

**EST. WEIGHT RANGE:** 850-1000

**USDA GRADES:** 95% L-1 & M-1 5% L-2 & M-2

**FLESH #:** 5 & 6

**DESCRIPTION:**  
100% Black & BB

**PI NEGATIVE**

**MANAGEMENT:**

Cattle are on pasture and hay plus wet stillage and 3# per head per day of Co-op pellets stillage booster with ProSolution mineral with Rumensin.

**1 shot each in neck**—Pyramid 5+Presponse, Pyramid 5, Bar Vac 7



Boehringer  
Ingelheim

Dewormed and deloused with Eprinex. Implanted with Component TE-G. Castrated with knife.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Buyers truck get tare wt by 7:00 AM and travel 30 miles to farm, load and haul to Jack Daniels Distillery and weigh on truck with a **2% shrink**. Cattle can be weighed at Exit 114, Truck Plaza in Manchester with no split weighing.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Truck must weigh on a 70' scale - NO SPLIT WEIGHING**

**Available January 8th—12th**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 6 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-016**

**OWNER:** Colton Sanders  
Spring Hill TN

**BQA #:**

**# HEAD:** 130 Steers

**EST. AVG. WEIGHT:** 960

**EST. WEIGHT RANGE:** 875-1050

**USDA GRADES:** 85% L-1 & M-1 15% L-2 & M-2

**FLESH #:** 5

**DESCRIPTION:**  
70% Black & BB, 30% Red, RB, Char, & Char X  
5% show ½ ear

*Cattle put together 75+ days.*

Few with Pinkeye scars. 1-2 head with 1 eye.

**MANAGEMENT:**

Cattle are on pasture and hay plus 12-15# per head per day of corn and free choice mineral.

**2 shots each in neck**—Bovishield Gold, Covexin 8

Dewormed with Cydectin Injectable. No implants.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Buyers truck get tare wt by 7:00 AM and travel 5 miles to farm, load and haul to TA Truck Stop, Exit 61, I-65, and weigh on truck with a **2% shrink**.

**TAKE 2/ 48,000-50,000# LOAD OFF HEAVY END**

**Available January 6th—15th**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 6 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_



## Lot 24-017

**OWNER:** Ray Farms  
Tullahoma TN

**BQA #:** TN #1715

**# HEAD:** 72 Steers

**EST. AVG. WEIGHT:** 980

**EST. WEIGHT RANGE:** 875-1025

**USDA GRADES:** 95% L-1 & M-1 5% L-2 & M-2, Inc. 1 S-1

**FLESH #:** 5 & 6

**DESCRIPTION:**

51 Black, 3 Red, 18 Char X

**PI NEGATIVE**

**MANAGEMENT:**

Cattle are on pasture and hay plus wet stillage and 3# per head per day of Co-op pellets stillage booster with ProSolution mineral with Rumensin.

1 shot each in neck—Pyramid 5+Presponse, Pyramid 5, Bar Vac 7



Boehringer  
Ingelheim

Dewormed and deloused with Eprinex. Implanted with Component TE-G. Castrated with knife.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Buyers truck get tare wt by 7:00 AM and travel 30 miles to farm, load and haul to Jack Daniels Distillery and weigh on truck with a 2% shrink. Cattle can be weighed at Exit 114, Truck Plaza in Manchester with no split weighing.

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Truck must weigh on a 70' scale - NO SPLIT WEIGHING**

**Available January 8th—12th**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only: 6 Cents**



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_





**Lot 24-018**

**OWNER:** Fate Hollow Farms  
Lewisburg TN

**BQA #:**  
**# HEAD:** 35 Heifers  
**EST. AVG. WEIGHT:** 725  
**EST. WEIGHT RANGE:** 650-775  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 31 Black & BB, 3 Red, 1 Hereford

Weaned 120+ days. Home Raised by Angus or Hereford bulls.

1 head with pop-eye.

**MANAGEMENT:**  
 Cattle are on pasture and free choice hay 7# per head twice per day of a 14% Commodity blend feed plus Purina Wind & Rain mineral.

2 shots each in neck—Triangle 10 HB, BarVac 7 CD/T

Dewormed with Noromectin Injectable and Eprinex Pour-On.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 30 miles to UPI Columbia Livestock Center and weighed on the ground straight. **CAN BE PREG CHECKED, AFTER WGH UP, PRIOR TO SHIPMENT AT BUYERS EXPENSE—3 DAY NOTICE REQUIRED.**

**TAKE ALL**

Available January 9th—12th

**UPI REPRESENTATIVE:** Josh Woodward

**SLIDE: Up Only:** 8 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-019**

**OWNER:** Heritage Livestock  
Bowling Green KY

**BQA #:**  
**# HEAD:** 135 Heifers  
**EST. AVG. WEIGHT:** 735  
**EST. WEIGHT RANGE:** 700-800  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 100% Black & BB  
 5% show ½ ear or less

**PI NEGATIVE**

Couple with tipped horns.

**MANAGEMENT:**  
 Cattle are on pasture plus 18# per head per day of TMR.

1 shot each in neck—Vision 7, Titanium 3, Nuplura PH

Dewormed with Cydectin. Implanted with Component TE-G.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Weighed at Heritage Livestock on the ground with a 2% shrink. **CAN BE PREG CHECKED, AFTER WGH UP, PRIOR TO SHIPMENT AT BUYERS EXPENSE—MUST KNOW THE DAY OF SALE IF BUYER WOULD LIKE HEIFERS CHECKED.**

**TAKE 2/48,000-50,000# LOAD OFF HEAVY END**

Available January 8th-11th—Seller's Option

**CANNOT LOAD SAME DAY AS LOT 24-020 OR 24-022**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 8 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-020**

**OWNER:** Heritage Livestock  
Bowling Green KY

**BQA #:**  
**# HEAD:** 135 Heifers  
**EST. AVG. WEIGHT:** 735  
**EST. WEIGHT RANGE:** 700-800  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 85% Black & BB, 15% Red, RB, & Char X  
 5% show ½ ear or less

**PI NEGATIVE**

Couple with tipped horns.

**MANAGEMENT:**  
 Cattle are on pasture plus 18# per head per day of TMR.

1 shot each in neck—Vision 7, Titanium 3, Nuplura PH

Dewormed with Cydectin. Implanted with Component TE-G.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Weighed at Heritage Livestock on the ground with a 2% shrink. **CAN BE PREG CHECKED, AFTER WGH UP, PRIOR TO SHIPMENT AT BUYERS EXPENSE—MUST KNOW THE DAY OF SALE IF BUYER WOULD LIKE HEIFERS CHECKED.**

**TAKE 2/48,000-50,000# LOAD OFF HEAVY END**

**Available January 10th—12th—Seller's Option**

**CANNOT LOAD SAME DAY AS LOT 24-019 OR 24-022**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 8 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-021**

**OWNER:** Heavenly Hollow Farm  
McEwen TN

**BQA #:**  
**# HEAD:** 62 Heifers  
**EST. AVG. WEIGHT:** 740  
**EST. WEIGHT RANGE:** 650-825  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 51 Black & BB, 2 Red, 8 Char X, 1 Hereford  
 (Including 1 Black & White heifer)

Weaned 60+ days. Home Raised by Angus, Hereford, or Sim-Angus bulls.

**GUARANTEED OPEN**

3 with 3" tipped horns.

**MANAGEMENT:**  
 Cattle are on pasture and 35# per head per day of a Silage based TMR plus Co-op Pro-Lix liquid protein.

2 shots each in neck—Caliber 7

1 shot each in neck—Pyramid 5 + Presponse SQ,  
Pyramid 5, Pinkeye

Dewormed with Eprinex and Dectomax. Implanted with Ralgro.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Weighed at Heavenly Hollow Farm's scales on the ground with a 2% shrink. **CAN BE PREG CHECKED, AFTER WGH UP, PRIOR TO SHIPMENT AT BUYERS EXPENSE—3 DAY NOTICE REQUIRED.**

**TAKE ALL**

**Available January 9th—15th**

**UPI REPRESENTATIVE:** Josh Woodward

**SLIDE: Up Only:** 8 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-022**

**OWNER:** Hexx Cattle Co  
Three Forks KY

**BQA #:**  
**# HEAD:** 130 Heifers  
**EST. AVG. WEIGHT:** 775  
**EST. WEIGHT RANGE:** 725-825  
**USDA GRADES:** 90% L-1 & M-1 10% L-2 & M-2  
**FLESH #:** 5

**DESCRIPTION:**  
 90% Black & BB, 10% Red, RB, & Char X  
 5% show ½ ear or less

**PI NEGATIVE**

**MANAGEMENT:**  
 Cattle are on pasture plus 18# per head per day of TMR.

**1 shot each in neck**—Vision 7, Titanium 3, Nuplura PH

Dewormed with Cydectin. Implanted with Component TE-G.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Weighed at Three Forks Farm scales on the ground with a **2% shrink**. **CAN BE PREG CHECKED, AFTER WGH UP, PRIOR TO SHIPMENT AT BUYERS EXPENSE—MUST KNOW THE DAY OF SALE IF BUYER WOULD LIKE HEIFERS CHECKED.**

**TAKE 2/48,000-50,000# LOAD OFF HEAVY END**

**Available January 8th-12th—Seller's Option**

**CANNOT LOAD SAME DAY AS LOT 24-019 OR 24-020**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 8 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-023**

**OWNER:** West Farms  
Columbia TN

**BQA #:** TN #280  
**# HEAD:** 65 Heifers  
**EST. AVG. WEIGHT:** 835  
**EST. WEIGHT RANGE:** 800-900  
**USDA GRADES:** 95% L-1 & M-1 5% L-2 & M-2  
**FLESH #:** 5 few 6

**DESCRIPTION:**  
 85% Black & BB, 15% Red, RB, & Char X

**MANAGEMENT:**  
 Cattle are on pasture and hay plus 12# per head per day of Commodity blend feed with mineral.

**1 shot each**—Nasalgen 3 PMH, Boostered with Bovishield Gold 5, 7 Way Blackleg

Dewormed with Longrange. Implanted with Ralgro.

**CONDITIONS:**  
 Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 6 miles to UPI Columbia Livestock Center by 9:00 AM and weigh on ground with a **2% shrink**. **CAN BE PREG CHECKED, AFTER WGH UP, PRIOR TO SHIPMENT AT BUYERS EXPENSE—3 DAY NOTICE REQUIRED.**

**TAKE 48,000-50,000# LOAD OFF HEAVY END**

**Available January 6th—15th**

**Cannot weigh on Wednesdays or Monday, January 8th**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-024**

**OWNER:** Ingram Farms  
Mt Pleasant TN

**BQA #:**  
**# HEAD:** 62 Heifers  
**EST. AVG. WEIGHT:** 850  
**EST. WEIGHT RANGE:** 775-900  
**USDA GRADES:** 95% L-1 & M-1 15% L-2 & M-2  
**FLESH #:** 5 few 6

**DESCRIPTION:**  
100% Black & BB

Weaned July 2023. Home Raised by Angus bulls.

**MANAGEMENT:**

Cattle are on pasture and 25# per head per day of corn silage plus 5# per head per day of 14% Commodity blend feed plus mineral with Rumensin.

2 shots each in neck—Virashield 6 VL5, Alpha 7

1 shot each in neck—Multimin 90

Dewormed with Cydectin. No implants.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 15 miles to UPI Columbia Livestock Center by 9:00 AM and weighed on ground with a 1% shrink.

**CAN BE PREG CHECKED, AFTER WGH UP, PRIOR TO SHIPMENT AT BUYERS EXPENSE—3 DAY NOTICE REQUIRED.**

**TAKE 48,000-50,000# OFF HEAVY END**

**Available January 6th—15th**

**Cannot weigh on Wednesdays or Monday, January 8th**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_

**Lot 24-025**

**OWNER:** Dennis Wentzel  
Cornersville TN

**BQA #:** TN #13285  
**# HEAD:** 32+/- Heifers  
**EST. AVG. WEIGHT:** 850  
**EST. WEIGHT RANGE:** 750-950  
**USDA GRADES:** 85% L-1 & M-1 15% L-2 & M-2  
**FLESH #:** 5 few 6

**DESCRIPTION:**  
50% Black & BB, 50% Red & Char X  
(Including 1 Red/White Spotted & 1 Black/White Spotted)

Weaned July 2023. Home Raised by Angus or Charolais bulls.

**MANAGEMENT:**

Cattle are on pasture plus 14# per head per day of 14% Ogle feed with mineral.

2 shots each in neck—Triangle 5, Pinkeye

1 shot each in neck—Alpha 7 MB-1, Multimin 90, Lutalyse

Dewormed with Cydectin. No implants.

**CONDITIONS:**

Cattle will be penned by 7:00 AM morning of weigh up in a dry lot. Hauled 30 miles to UPI Columbia Livestock Center by 9:00 AM and weighed on the ground straight. **CAN BE PREG CHECKED, AFTER WGH UP, PRIOR TO SHIPMENT AT BUYERS EXPENSE—3 DAY NOTICE REQUIRED.**

**TAKE ALL**

**Available January 6th—15th**

**Cannot weigh on Wednesdays or Monday, January 8th**

**MUST GO SAME DAY AS LOT 24-010**

**UPI REPRESENTATIVE:** Frank Poling

**SLIDE: Up Only:** 7 Cents



**PRICE/CWT:** \_\_\_\_\_

**BUYER:** \_\_\_\_\_



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