



## VACC-60 Results

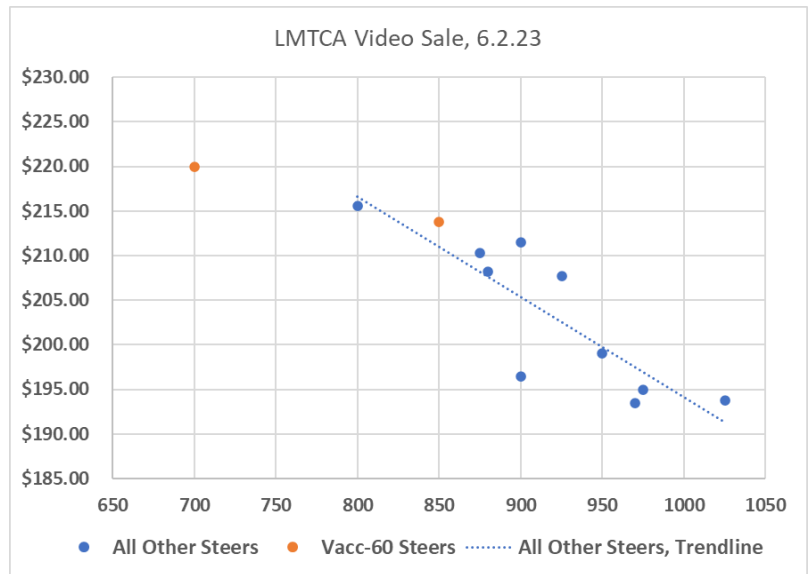
### LMTCA Video Sale

### June 2, 2023

The Lower Middle Tennessee Cattle Association (LMTCA) held its monthly video sale on Friday June 2, 2023. A total of 1,056 +/- steers sold in sixteen unique lots of cattle. Two of those lots were VACC-60 cattle.

The lighter weight group was a group of 55 home raised steers weaned in March 2023 at Clark Cattle Company in Sharon, TN, John Clark, owner. This was less than a full load. The heavier cattle were put together in the fall of 2022 by Stephen Philpott at Wayside Dairy Farm in Shelbyville, TN.

Both groups sold well. VACC-60 cattle sold approximately \$17.50 - \$27.50 above the Weekly Statewide Average (a USDA publication.) While the 700 lb. steers topped the market, they were the lightest cattle sold at this offering. It's interesting to note the buyer of this lot is a repeat buyer of Clark Cattle Company and VACC-60 cattle. The heavier steers appear to have sold roughly \$2 -\$4 CWT above the trendline for all other steers sold that day.



LMTCA Video sale results. Trendline created by Microsoft Excel and defined as Linear in nature.

'We're still seeing buyers pay premium dollars for healthy cattle, those with verified animal health records,' says Josh Woodward, Facility Manager of the Columbia Livestock Center.

VACC-60 gives producers a recognized brand under which they can produce and market better quality calves. VACC-60 gives buyers confidence that these calves have been managed properly. Vacc-60 personnel oversee the production and marketing process.

Vacc-60 helps beef producers make more money in two ways. One, they sell more pounds of beef. In a typical 60-day preconditioning period, home-raised steers can reasonably gain an additional 120 pounds. Two, preconditioned cattle bring more per pound. **More Pounds, More Dollars per Pound.** That's a nice combination.

For more information about Vacc-60, contact Dale Bryson @ (615) 202-8997 or your local Vacc-60 Professional.

*Information presented herein is historical in nature and does not represent a guarantee of future VACC-60 sale performance. For more information about VACC-60, go to [www.ourcoop.com/vacc-60](http://www.ourcoop.com/vacc-60)*